



# ALi Corporation 2024 Investor Conference

2024.12.12

# Safe Harbor Notice

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- Ali's statement of its current expectations are forward-looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

# A Leader in SOC Design for Digital Multimedia



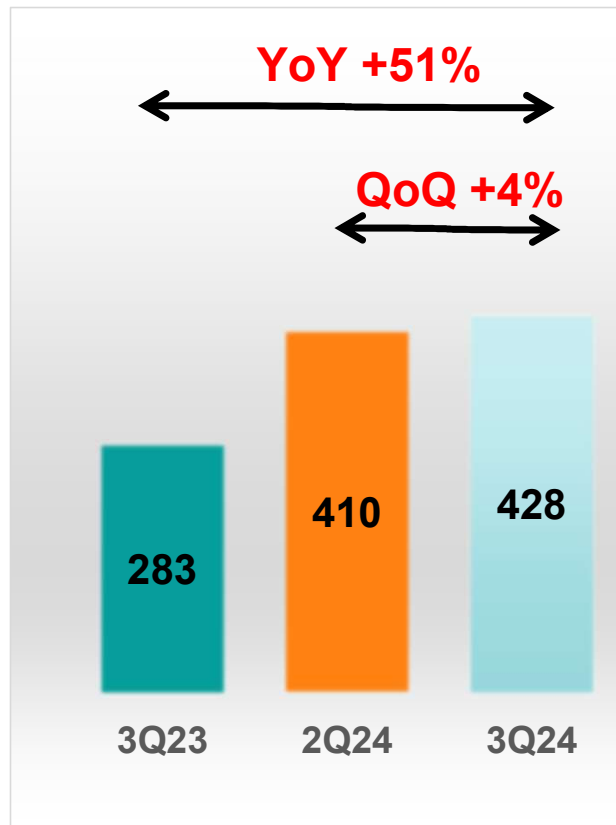
- **The first public IC design house in Taiwan:**  
A Leading SOC design company for digital multimedia since 1993, listed on TWSE:3041
- **Global Market Leadership:**  
No. 1 in Satellite Pay STB market, with 40% global market share
- **Leading cyber security technology**  
Own broadcast Conditional Access System (CAS)
- **Innovative turnkey AI Solutions:**  
Edge-AI SOC for Smart Home, Smart City and Smart Industry.
- **Skilled Engineering Team:**  
180 engineers with extensive expertise in IC design and software
- **Global Presence:**  
Headquartered in Taipei, with R&D centers and sales offices in Hsinchu, Shenzhen, Zhuhai, Seoul, and Noida.



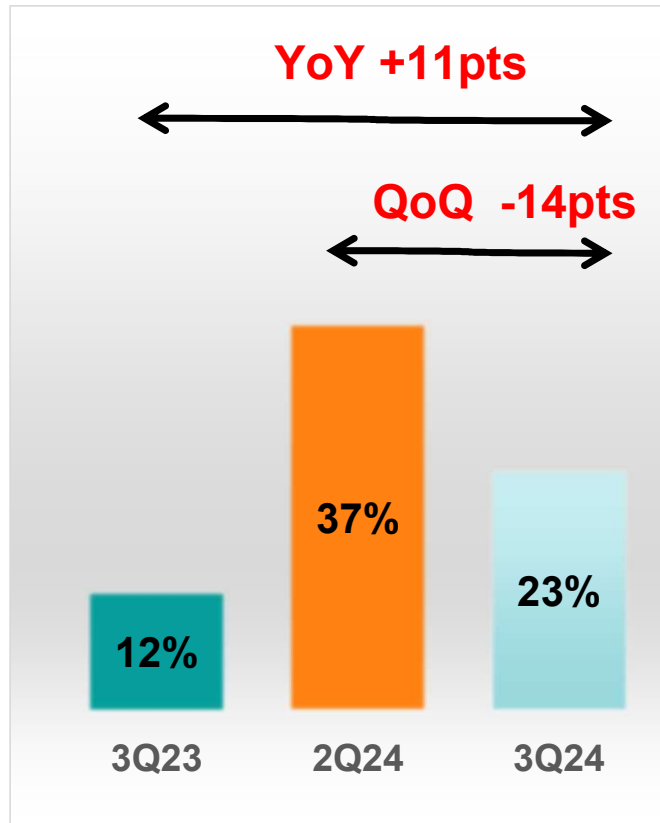
# 2024Q3 Finance Index



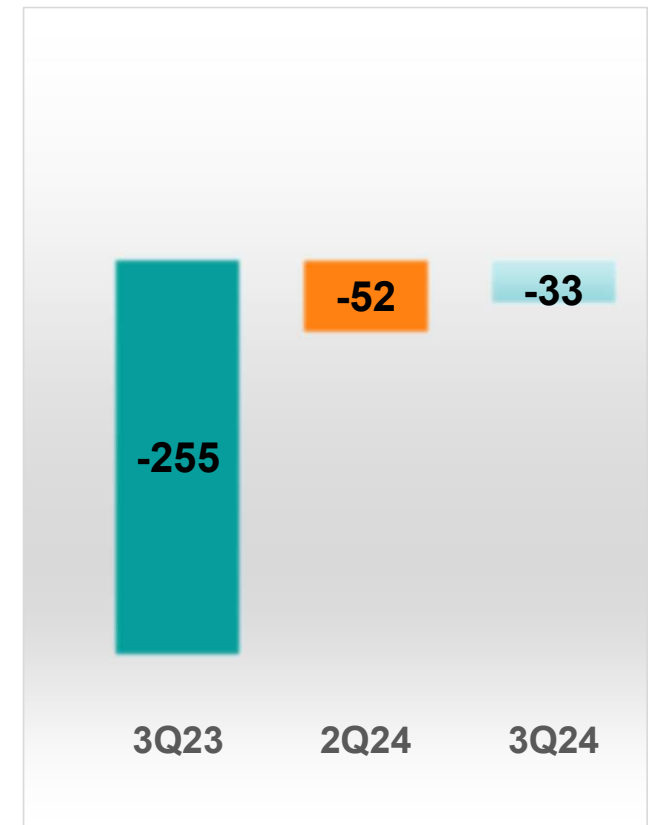
## Revenue (NT\$ million)



## Gross Margin (%)



## Net income (NT\$ million)



# Income Statement

(Unit : NT\$ million)

	9M 24	9M 23	YoY
Operating Revenue	1,233	1,003	23%
Operating Costs	(882)	(794)	11%
Gross profit from operations	351	209	68%
Gross Margin	29%	21%	+8pts
Selling expenses	(29)	(31)	-6%
Administrative expenses	(144)	(133)	8%
Research and development expenses	(368)	(579)	-36%
Impairment loss	-	(1)	-100%
Total operating expenses	(541)	(744)	-27%
Net operating (loss) income	(190)	(534)	64%
Operating Margin	-15%	-53%	+38pts
Non-operating income and expenses	4	(44)	-109%
Net Income(Loss)	(220)	(659)	67%
Net Profit Margin	-18%	-66%	+48pts
Earnings Per Share(NT\$)	(1.89)	(5.69)	

# Balance Sheet

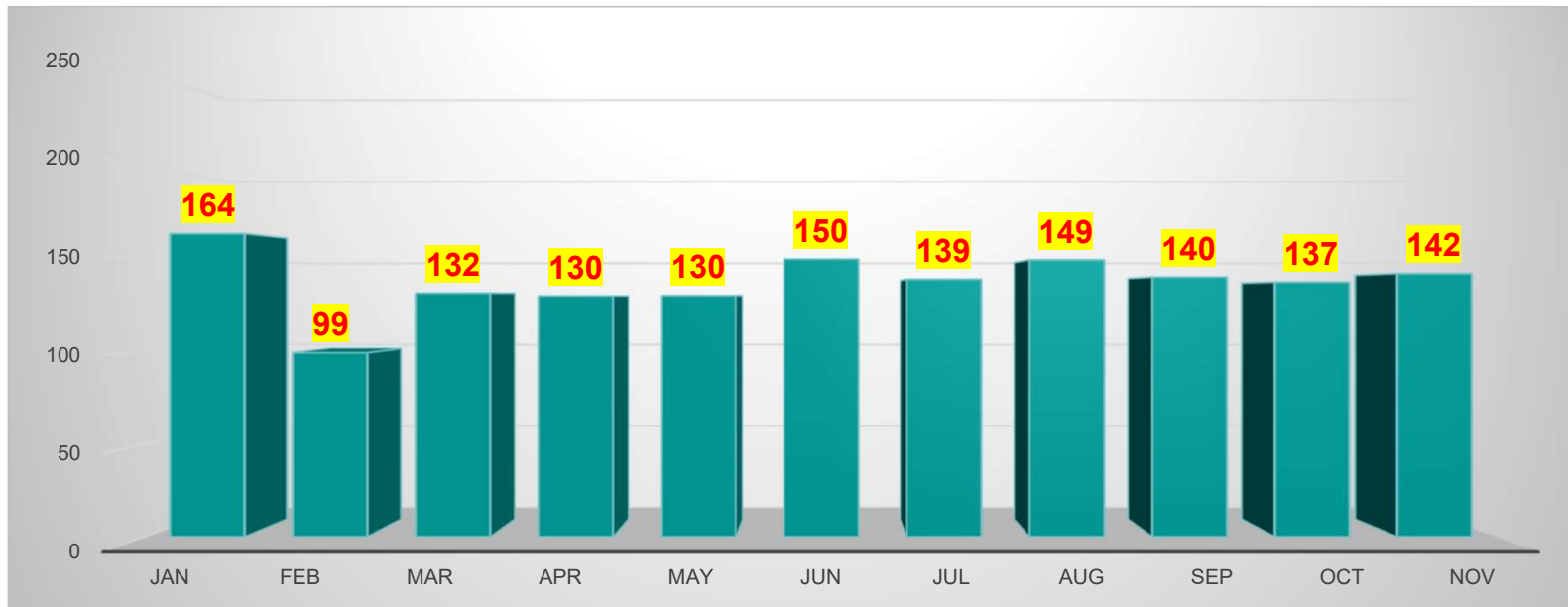
(Unit : NT\$ million)

	Sep.30,2024	Jun.30,2024	Sep.30,2023
Cash and cash equivalents	1,118	803	715
Accounts receivable, net	131	161	131
Inventories	284	339	421
Other current assets	368	275	437
Non-current assets	1,091	1,051	1,545
<b>Total assets</b>	<b>2,992</b>	<b>2,629</b>	<b>3,249</b>
Current liabilities	1,012	873	603
Non-current liabilities	580	320	23
<b>Total liabilities</b>	<b>1,592</b>	<b>1,193</b>	<b>626</b>
<b>Total equity</b>	<b>1,400</b>	<b>1,436</b>	<b>2,624</b>
<b>Key Indices</b>			
A/R turnover Days	29	33	47
Inventory turnover Days	97	112	125

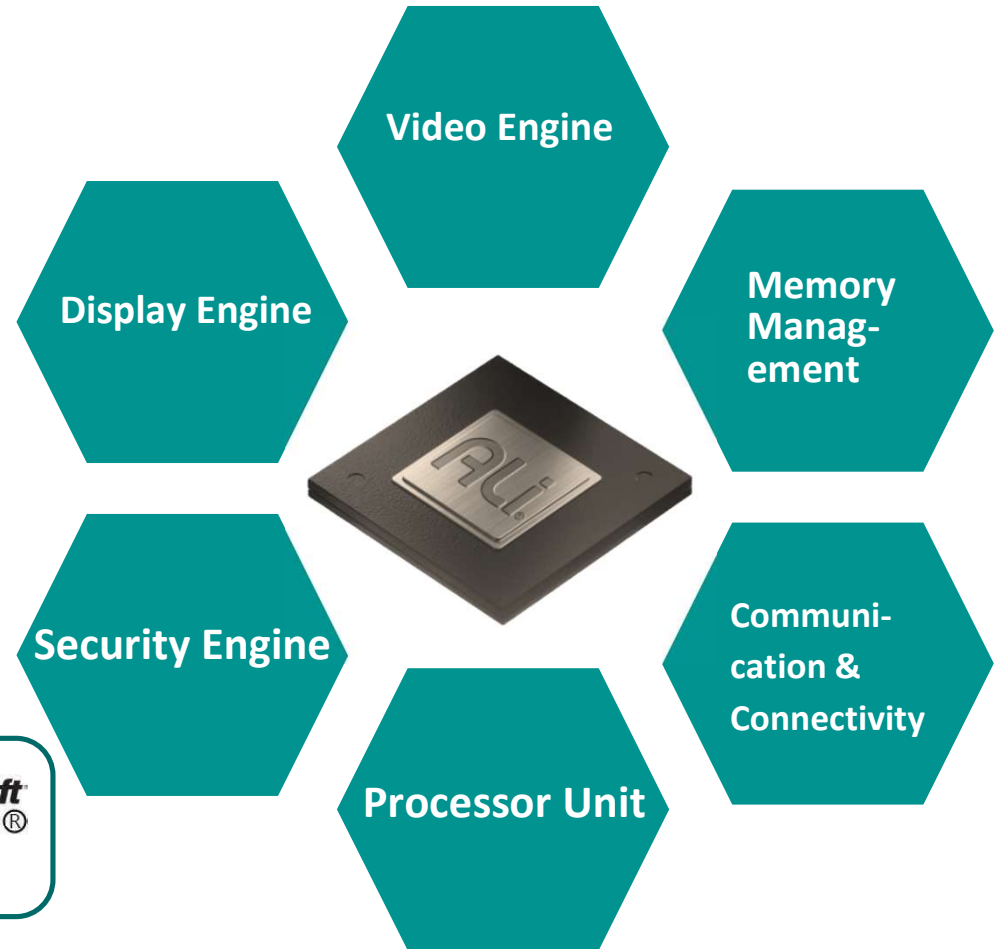
# Revenue :2024 Jan. – Nov.



(NT\$ million)



# High Security, Highly Integrated Multi-media SOC

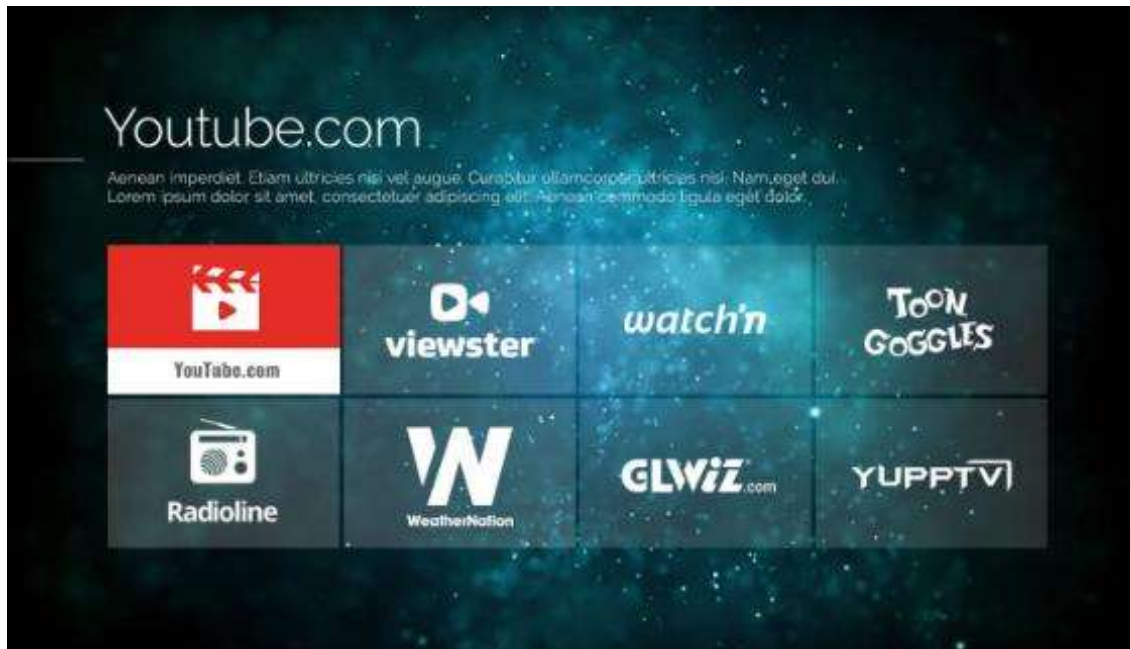




# The World's First Satellite Broadcast System Video Streaming Platform



- Provide video streaming through satellite broadcasting
- IP Streaming video (ex, Youtube) in area not covered by broadband.
- Portable TV dongle reference design for better user experience



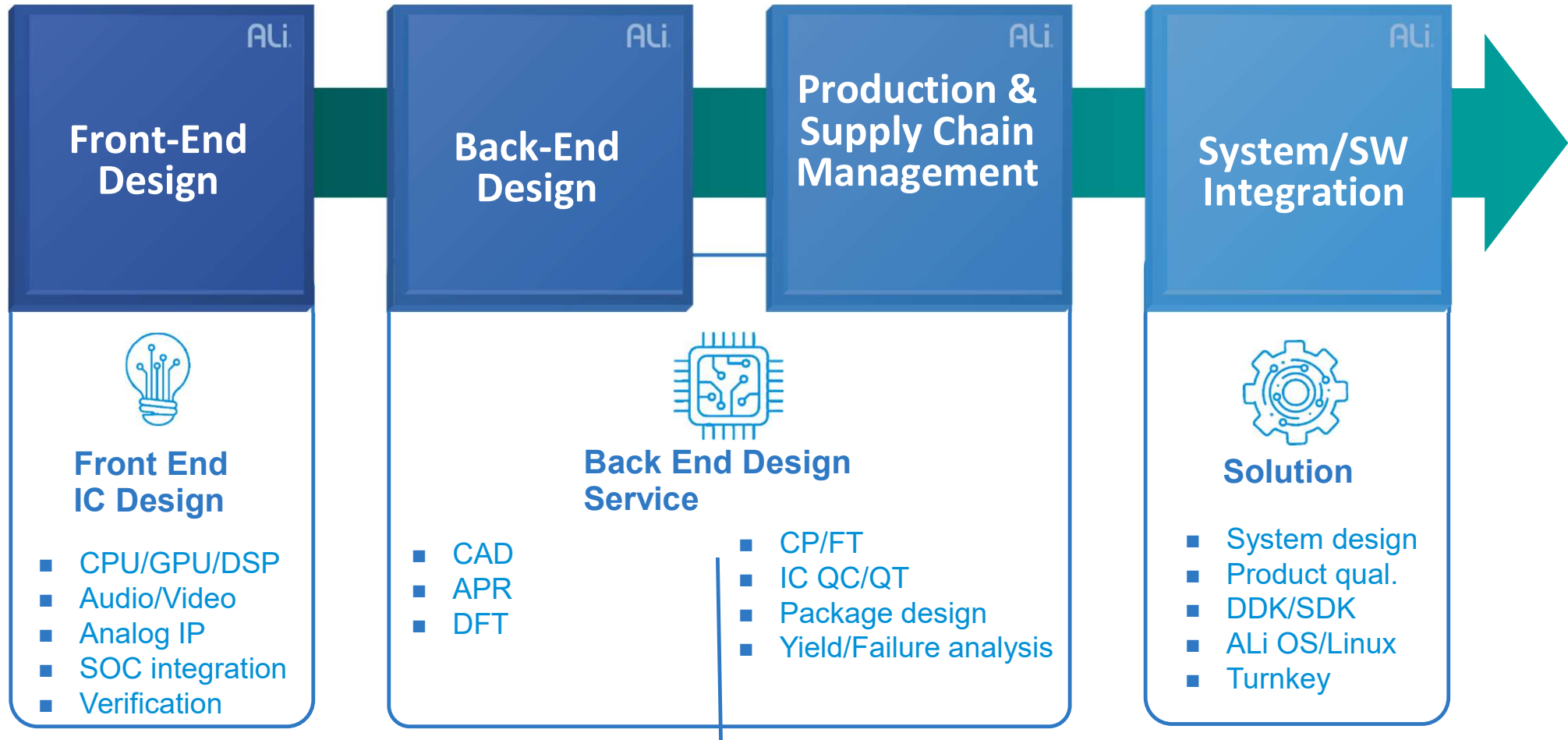
# Outstanding ESG Contributions Through New Technology



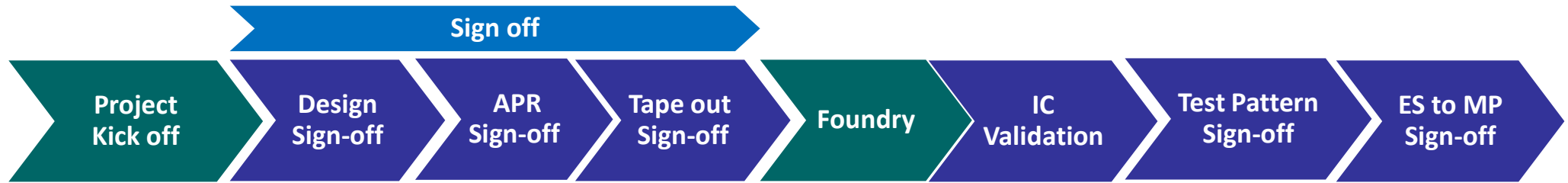
- Promote ESG energy conservation and carbon reduction with innovative technologies
- Launching the world's lowest power consumption satellite set-top box single chip (F6P) in 2024
- The latest integrated multimedia chip has advanced dynamic power self-adaptation function (Adoptive Dynamic Power Distribution), which reduces power consumption by 20% compared with the previous generation chip.
- It can reduce the annual electricity consumption of each household by 30 kilowatt hours. If 20 million users are shipped every year, 480 million kilowatt hours of electricity can be saved.
- Reduce 4.8 million tons of CO2 emissions throughout the year, equivalent to US\$3.6 billion in carbon rights
- More than one million units have been shipped to major radio and television operators in emerging markets around the world.



# Various ASIC Design Services Models



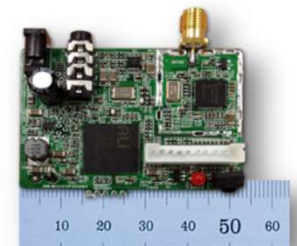
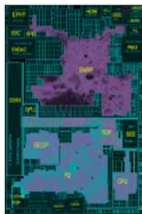
# Robust Project Management Process



Chip Spec Review  
PPA analysis  
Chip Cost Estimation  
Schedule Assessment

RTL Coding Check  
FPGA Validation  
Pre-Silicon Simulation  
Die Size Optimization  
Timing Closure  
DRC/LVS/Antenna Check

IP validation  
QT burn-in Test  
ESD/LU Reliability test  
ATPG Simulation  
Process Yield Improvement



# Well Established Eco System Partners



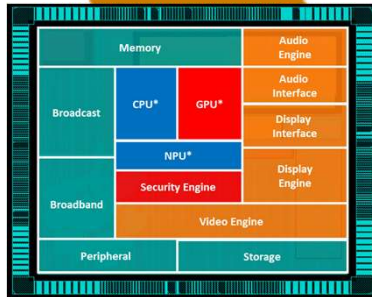
FAB	KGD	Assembly	Testing
	<p>Etron Technology, Inc.</p>		
	<p>We Deliver</p>		
		<p>鑫生精密工業股份有限公司 Lingsen Precision Industries, Ltd.</p>	



# Focus on Dual Engine Strategy for 2025 Growth

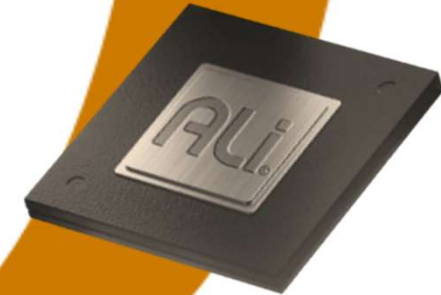


## ASIC Design Service and IP License



- More than 400 intellectual property patents worldwide
- The only provider of multimedia AI-ASIC design services
- Imaging and audio system-level design capabilities 8K display chip design core technology
- Huge business opportunities in associated application market

## Continue Multimedia Business Growth



- Emerging country markets continue to grow
- Gaining a geopolitical competitive advantage
- Demand for satellite broadcast communications continues to grow
- New products will create AI innovative applications



ALi<sup>®</sup>

Thank You

