



Press Release

## Skardin Partners with ALi Corporation to Deploy NAGRA NOCS3-Certified STBs to Echo Rising Pay-TV Growth in South America

Issued by : ALi Corporation

**Taipei – July 6<sup>th</sup>, 2018** – ALi Corporation, a leading Set-Top Box (STB) chipset provider, and Skardin, a leading STB manufacturing company, today announced that they have reached record-high shipment of NAGRA NOCS (Nagra-on-chip Security) – certified secure STBs to South American operators in 2018. This milestone symbolizes the joint effort and commitment to meeting today’s Pay TV security standard as well as the strong dedication in this regional market.

ALi Corporation has established long-term cooperation with NAGRA, a Kudelski Group company and the world’s leading independent provider of content protection and multiscreen television, since its secure chipset first received NAGRA NOCS certification dated back in 2013. Integrated with the NOCS3, ALi’s STB chipsets have been recognized for the advanced security needed for today’s Pay TV industry. With well-recognized level of security, ALi and Skardin are able to meet the security standard required by 1<sup>st</sup> tier operators.

South America is currently a rapid-growing market. For example, by Q1 2018, the Pay TV in the Andean region records an annual growth of 5.5%. In addition, there are 1.78 million of Pay TV households in the western region of South America by records in March, 2018.

“ALi has a long-established history working with NAGRA and Skardin. First, we meet the NAGRA NOCS3 security standard in order to offer operators the confidence and security in the deployment of our STB chipsets”, said Willis Chang, Vice President of ALi Corporation. “Secondly, Skardin has always been a reliable partner in the ODM manufacturing of STB and software support. Thus, this shipment milestone to 1<sup>st</sup> tier South American operators means significantly to our joint effort and dedication in Pay TV industry”.

“The joint effort of our ODM capability and the NOCS-certified STB SoCs from ALi is critical in this milestone. Skardin has proven records in STB manufacturing and development of value-added software. In fact, we are the first in the production with ALi and NAGRA NOCS3 to meet the Pay TV demands for South American operators”, said Alessandro Bassi, CMO of Skardin.

### About ALi Corporation

ALi Corporation is a leading innovator and developer in the set-top box (STB) system-on-chip (SoC) market. By fully leveraging its core expertise in the set-top box industry, ALi Corp.’s solutions are recognized for their high levels of integration, superior performance reliability, premier customer oriented service and compelling cost structure. Hundreds of Pay TV operators have adopted ALi Corp.’s solutions worldwide. ALi Corp. was founded in 1987 with headquarters in Taipei, Taiwan, R&D centers as well as sales offices in Hsinchu, Shanghai, Shenzhen, Zhuhai, Geneva, Seoul, and New Delhi, and technical support teams throughout Asia. For more information, please visit [www.alitech.com](http://www.alitech.com).



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### **About SKARDIN INDUSTRIAL CORPORATION**

Skardin is a leading Consumer Electronics Manufacturing Company specializing in the supply of Set Top Box & Broadband industry solutions for the last 35 years. We are continuously investing and renewing our capabilities to provide new cutting edge products in advance networking and smart home platforms.

Thanks to the long market history and strong partnership with all major industry players (CPU, CAS, DRM, SW, MW), we are providing our customers with the best quality product and solutions.

Skardin is a vertical integrated manufacturer with it's own Factory, a strong portfolio of products and an "ahead-of-time-to-market" R&D approach to shorten delivery cycles.

Skardin is bringing the best of Asia and Europe with its experienced executive team supported by an international and professional group of top managers from Europe & Asia, leading the best engineering and project teams.

We are one of the few companies that own the export licenses granted by the Chinese government to export DTH decoder from China.

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