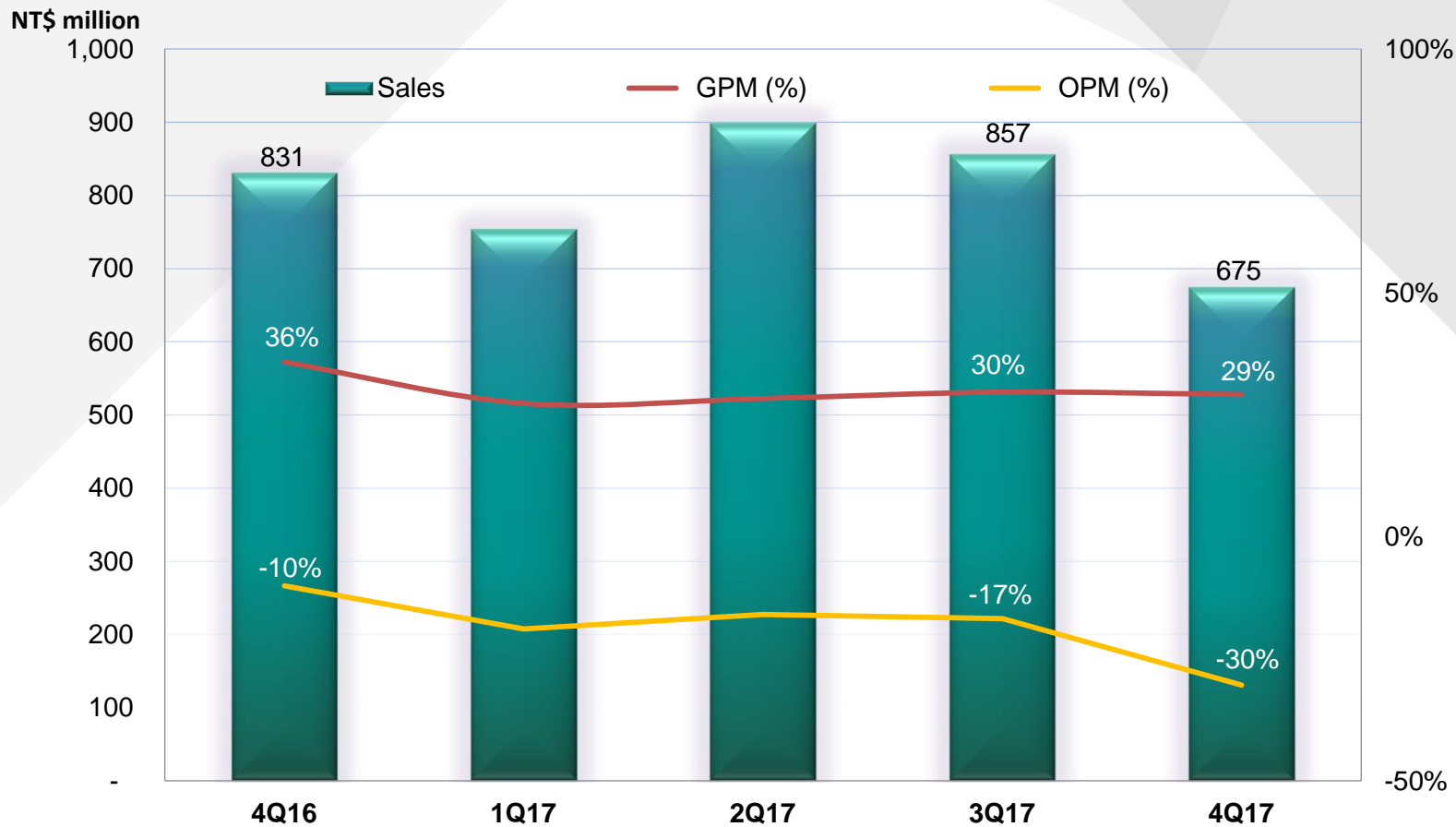


ALi Corporation (3041 TT) 4Q17 Investor Conference

March 28th, 2018

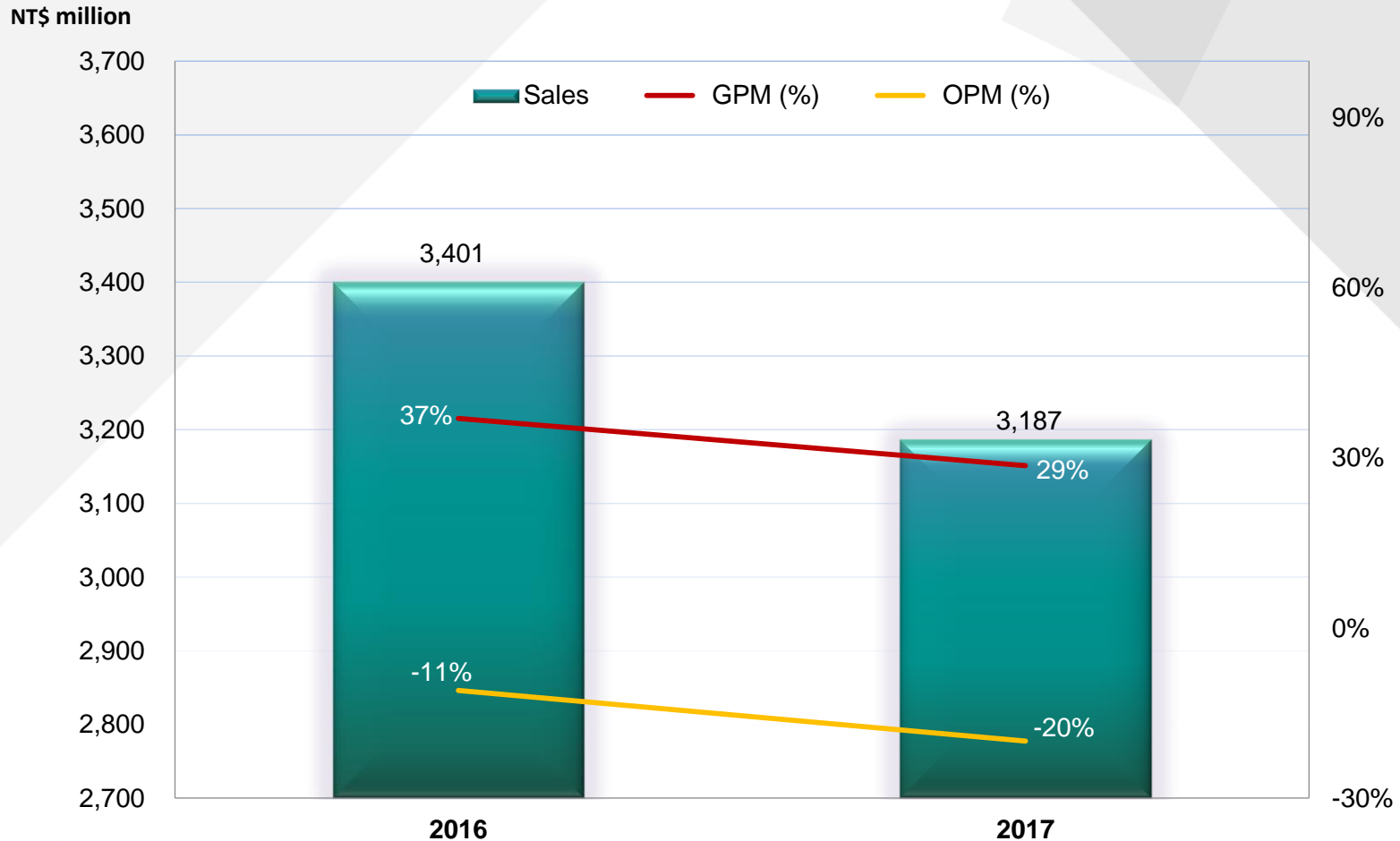
4Q17 Consolidated Quarterly Results

- 4Q17 revenue reached NT\$675 million, QoQ -21%, YoY-19%
- Gross profit margin was 29%
- Operating profit margin was -30%



2017 Consolidated Annual Results

- 2017 annual revenue reached NT\$3,187million, YoY-6%
- Gross profit margin was 29%
- Operating profit margin was -20%



4Q17 Consolidated Income Statement

(Amounts in thousand New Taiwan Dollars except Earnings Per Share)

	4Q17		3Q17		4Q16		QoQ	YoY
Net sales	675,324	100%	857,074	100%	831,494	100%	-21%	-19%
Cost of goods sold	(478,334)		(602,845)		(533,706)		-21%	-10%
Gross profits	196,990	29%	254,229	30%	297,788	36%	-23%	-34%
Operating expenses:								
Selling expenses	(40,754)		(48,935)		(42,784)		-17%	-5%
Administrative expenses	(66,881)		(73,230)		(65,048)		-9%	3%
Research and development expenses	(294,436)		(275,939)		(273,562)		7%	8%
Total operating expenses	(402,071)		(398,104)		(381,394)		1%	5%
Operating income	(205,081)	-30%	(143,875)	-17%	(83,606)	-10%	43%	145%
Non-operating income and gain (expense & loss)	18,080		15,780		(300,106)		15%	n/a
Income before income tax	(187,001)		(128,095)		(383,712)		46%	-51%
Income tax (expense) benefit	36,650		22,581		10,265		62%	257%
Net income	(150,351)		(105,514)		(373,447)		42%	-60%
							-21%	
Earnings Per Share (in New Taiwan Dollars)	(0.51)		(0.36)		(1.27)			

2017 Consolidated Income Statement

(Amounts in thousand New Taiwan Dollars)

	2017		2016		YoY
Net sales	3,187,062	100%	3,400,744	100%	-6%
Cost of goods sold	(2,274,329)		(2,154,403)		6%
Gross profits	912,733	29%	1,246,341	37%	-27%
Operating expenses					
Selling expenses	(186,298)		(239,486)		-22%
Administrative expenses	(271,743)		(255,350)		6%
Research and development expenses	(1,089,850)		(1,129,398)		-4%
Total operating expenses	(1,547,891)		(1,624,234)		-5%
Operating income	(635,158)	-20%	(377,893)	-11%	68%
Non-operating income and gain(expense & loss)	62,529		(248,672)		n/a
Income before income tax	(572,629)		(626,565)		-9%
Income tax(expense)benefit	103,525		51,257		102%
Net income	(469,104)		(575,308)		-18%
Earnings Per Share (in New Taiwan Dollars)	(1.60)		(1.95)		

4Q17 Consolidated Balance Sheet

(Amounts in thousand New Taiwan Dollars except Key Indices)

Selected Items from Balance Sheet

	Dec 31, 2017	Sep 30, 2017	Dec 31, 2016
Cash, cash equivalents and investments in marketable financial instruments	2,903,342	2,979,478	3,565,358
Notes and accounts receivable	281,223	270,828	238,759
Inventory (net)	588,499	686,987	552,363
Other current assets	260,711	304,077	323,021
Total current assets	4,033,775	4,241,370	4,679,501
Long-term Investments	75,209	58,455	60,410
Net PP&E	617,193	629,080	641,251
Intangible assets	175,351	137,918	170,971
Other assets	329,165	293,337	225,142
Total assets	5,230,693	5,360,160	5,777,275
Notes and accounts payable	407,748	471,692	448,124
Other current liabilities	419,288	327,897	419,500
Non-current liabilities	8,218	12,990	17,626
Total liabilities	835,254	812,579	885,250
Total shareholders' equity	4,395,439	4,547,581	4,892,025
Key Indices			
A/R Turnover Days (net)	38	27	24
Inventory Turnover Days (net)	123	97	99
Current Ratio	4.9	5.3	5.4

2017 Consolidated Balance Sheet

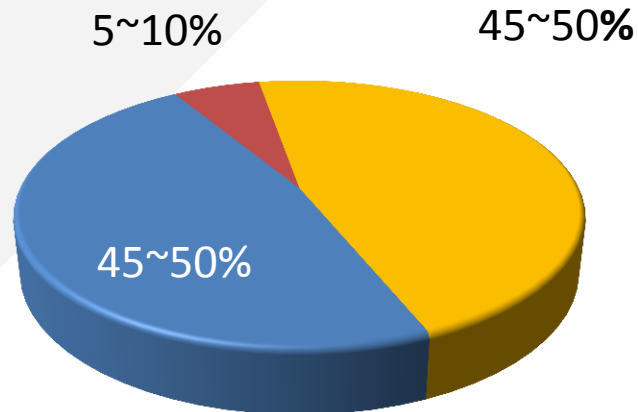
(Amounts in thousand New Taiwan Dollars except Key Indices)

Selected Items from Balance Sheet:

	2017	2016
Cash & financial asset current	2,903,342	3,565,358
Notes and accounts receivable	281,223	238,759
Inventory (net)	588,499	552,363
Other current asset	260,711	323,021
Total current asset	4,033,775	4,679,501
Funds and Investments	75,209	60,410
Net PP&E	617,193	641,251
Intangible assets	175,351	170,971
Other assets	329,165	225,142
Total assets	5,230,693	5,777,275
Notes & accounts payable	407,748	448,124
Other current liabilities	419,288	419,500
Other liabilities	8,218	17,626
Total liabilities	835,254	885,250
Total shareholders' equity	4,395,439	4,892,025
Key Indices		
A/R Turnover Days (net)	30	27
Inventory Turnover Days (net)	92	85
Current Ratio	4.9	5.4

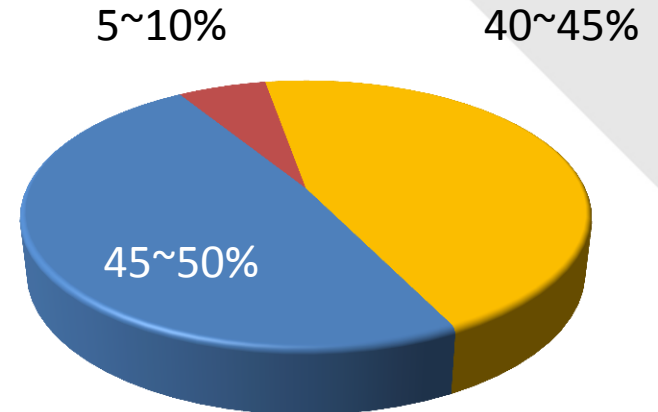
Quarterly Revenue Breakdown

3Q17



■ Pay-TV Operator STB ■ Retail STB ■ Others (Non-STB)

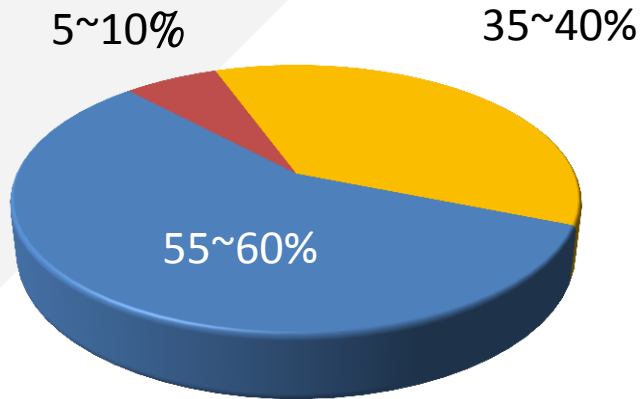
4Q17



■ Pay-TV Operator STB ■ Retail STB ■ Others (Non-STB)

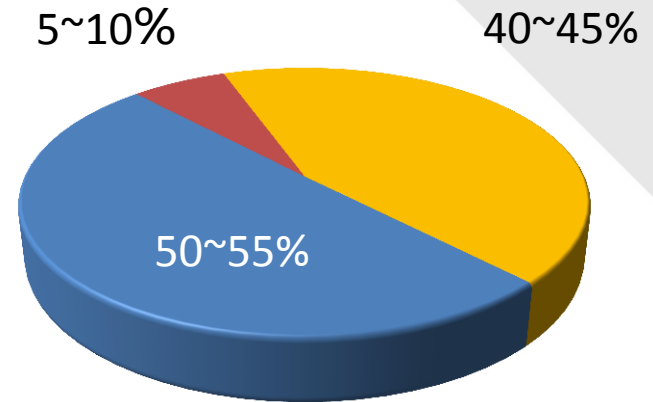
Annual Revenue Breakdown

2016



■ Pay-TV Operator STB ■ Retail STB ■ Others (Non-STB)

2017



■ Pay-TV Operator STB ■ Retail STB ■ Others (Non-STB)

Thank You

