

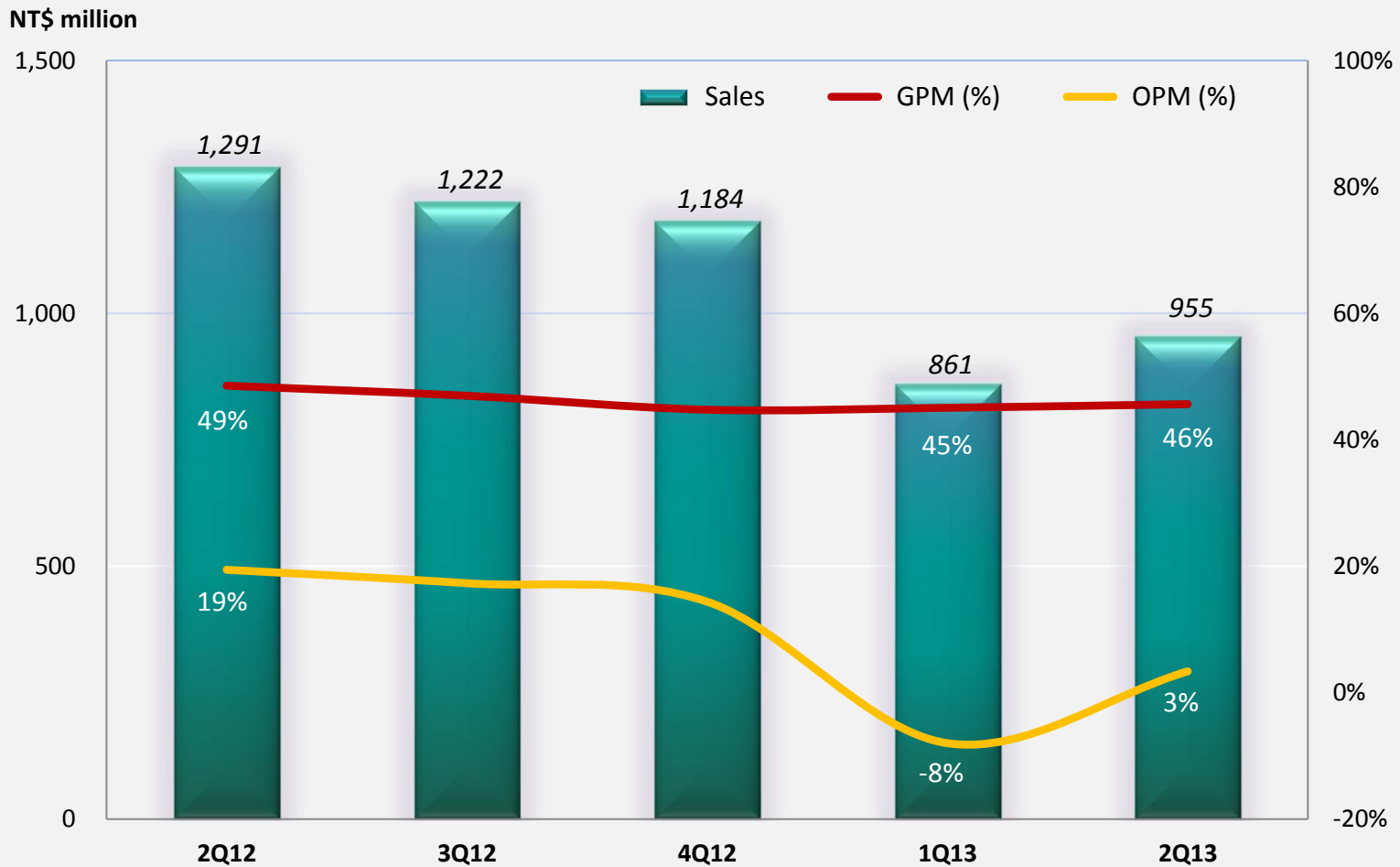
# **ALi Corporation (3041 TT)**

## **2Q13 Investor Conference**

Aug 13<sup>th</sup>, 2013

# 2Q13 Consolidated Quarterly Results

- 2Q13 revenue reached NT\$955 million, QoQ +11%, YoY -26%
- Gross profit margin was 46%
- Operating profit margin was 3%



# 2Q13 Consolidated Income Statement

(Amounts in thousand New Taiwan Dollars)

	2Q13		1Q13		2Q12		QoQ	YoY
<b>Net sales</b>	955,183	100%	861,099	100%	1,291,208	100%	11%	-26%
Cost of goods sold	(519,202)		(473,059)		(664,188)		10%	-22%
<b>Gross profits</b>	435,981	46%	388,040	45%	627,020	49%	12%	-30%
Operating expenses:								
Selling expenses	(38,651)		(72,188)		(73,485)		-46%	-47%
Administrative expenses	(99,303)		(77,999)		(67,142)		27%	48%
Research and development expenses	(265,858)		(306,809)		(235,303)		-13%	13%
Total operating expenses	(403,812)	-42%	(456,996)	-53%	(375,930)	-29%	-12%	7%
<b>Operating income</b>	32,169	3%	(68,956)	-8%	251,090	19%	N/a	-87%
Non-operating income and gain (expense & loss)	920,731		28,391		14,601		3143%	6206%
<b>Income before income tax</b>	952,900		(40,565)		265,691		N/a	259%
Income tax(expense)benefit	(36,179)		(7,662)		(53,018)		372%	-32%
<b>Net income</b>	916,721	96%	(48,227)	-6%	212,673	16%	N/a	331%
Earnings Per Share (in New Taiwan Dollars)	3.13		(0.16)		0.73			

# 2Q13 Consolidated Balance Sheet

(Amounts in thousand New Taiwan Dollars except Key Indices)

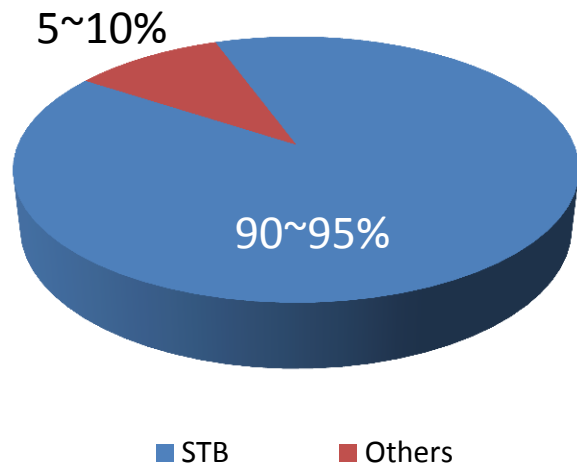
## Selected Items from Balance Sheet

	<u>Jun 30, 2013</u>	<u>Mar 31, 2013</u>	<u>Jun 30, 2012</u>
Cash & financial asset current	5,219,806	3,625,331	4,590,560
Notes and accounts receivable	361,040	364,952	428,802
Inventory (net)	550,460	495,408	311,444
Other current asset	68,720	865,349	82,565
<b>Total current asset</b>	<b>6,200,026</b>	<b>5,351,040</b>	<b>5,413,371</b>
Funds and Investments	58,959	46,871	50,168
Net PP&E	705,096	710,381	1,502,687
Intangible assets	590,958	612,668	112,398
Other assets	168,555	167,354	128,382
<b>Total assets</b>	<b>7,723,594</b>	<b>6,888,314</b>	<b>7,207,006</b>
Notes & accounts payable	574,761	491,152	667,224
Other current liabilities	1,076,550	673,348	1,119,115
Other liabilities	40,142	34,114	7,755
<b>Total liabilities</b>	<b>1,691,453</b>	<b>1,198,614</b>	<b>1,794,094</b>
<b>Total shareholders' equity</b>	<b>6,032,141</b>	<b>5,689,700</b>	<b>5,412,912</b>
<b>Key Indices</b>			
A/R Turnover Days	35	51	39
Inventory Turnover Days	108	109	45
Current Ratio	3.8	4.6	3.0

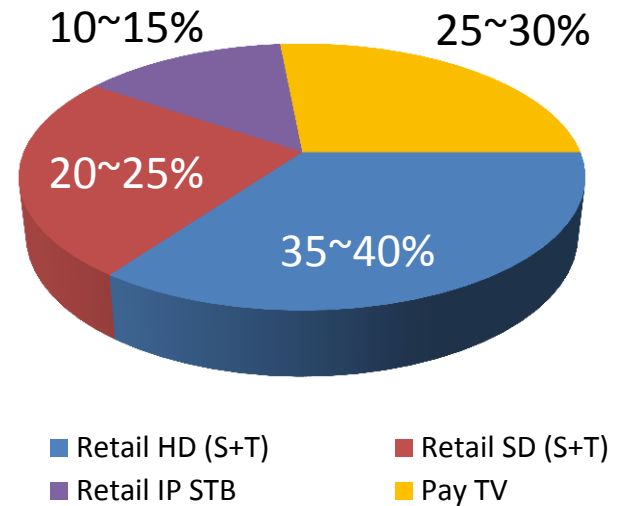
(Total issued shares were 297,526,071 shares as of Jun 30, 2013)

# 2Q13 Revenue Breakdown

STB vs. Others



STB by End Market



# Thank you!

